



"In a Bad Way" WILL JAMES
24

27th Production Sale
Marchi Angus Ranches
Saturday, April 25, 2015

at the Home Ranch

Refreshments Served at Noon

**Silent Auction Bidding Begins April 18th and
ends at 1:00 p.m. April 25th**

Registered Angus Bulls

Registered Wagyu Bulls

Registered Angus Heifers

Registered Wagyu Heifers

www.marchiangus.com

The minimum and maximum bid is in the catalog for each lot. The significant cost savings of the Silent Auction system are passed on to our buyers.

General Information

SALE DAY PHONES

Jon Marchi.....406-250-7230
Liz Marchi.....406-249-0637

MARCHI ANGUS RANCHES

Jon Marchi.....406-883-5470
fax: 406-883-5677
cell: 406-250-7230

Email: jonmarchi@marchiangus.com

Liz Marchi.....406-883-4044
cell: 406-249-0637
Email: liz@frontierangels.com

Alan Fritsch.....406-883-0611

Jacob Marchi.....406-250-5260

WEBSITE www.marchiangus.com

DIRECTIONS TO RANCH:

From **Main Street in Polson**, take a **right** on **7th Avenue West**; travel approximately **3.2 miles**.

Right on Foreman Road. Travel approximately **6 miles**; keep going straight into the ranch driveway.

There will be a **Marchi Angus Ranch Home Place** sign to the right of the driveway. Follow the driveway bearing right on you will see the hay barn and house.

SILENT AUCTION

This is our 13th Silent Auction Sale. The silent auction method significantly reduces our sale costs. And we are passing those savings on to you by lowering prices. Each lot has a minimum and a maximum bid number. Here's how it works:

1. Get a bid number during sale day or in advance of the sale by calling, faxing or emailing either Jon or Liz.
2. Each lot will have a bidding sheet at the sale. Write your bid number and bid amount on the sheet. If you want to buy the bull or heifer immediately write the maximum bid on the sheet and then it is yours.
3. Bidding begins on **April 18** and closes at 1:00 p.m. on sale day. Lunch and refreshments will be served all day.
4. If you want to place a bid early or are not able to come to the sale then you can call us prior to the sale with your bid. During the sale you can also call Jon or Liz to place bids.
5. Those bid sheets that have reached the maximum bid will be taken out of the sale as they are received. The remainder will be picked up at 1:00 p.m.

BULL CONDITIONING

The bulls are in their working clothes and are ready to breed cows. They have not been clipped or groomed. Their feed is forage, just hay and grass. We want them to be lean athletic breeding machines. The bulls are virgin and they get lots of exercise which provides stamina and sound feet and legs. Our system has worked well over the past 26 years for our customers. Rarely do we get a bull back.

REGISTRATION CERTIFICATES

Please let us know if you want the registration certificates transferred to your name. All the cattle have registration certificates.

CALVING EASE

We have identified the cattle with calving ease with a symbol in the catalog. They qualify for calving ease based on the analysis of actual numbers, EPD'S and our experience with the bull and dam.

HEALTH

Bulls have been fertility tested; heifers Bang's vaccinated by our veterinarian, Mike Marrinan, DVM, Hot Springs, MT 406-741-2576. All cattle have been 8-way vaccinated and had pour-on for external and internal parasites in the past 30 days.

VOLUME PURCHASE DISCOUNT

If you buy 5 to 9 head we will give you a 5% discount on all your purchases. 10 to 14 head receives a 7.5% discount. If you buy 15 head or more there is a 10% discount on all cattle purchased.

GUARANTEE

All cattle sell fully guaranteed. If you are not satisfied, we will return your purchase price or replace your purchase with a mutually acceptable animal at your option. **Please do not sell your animal without calling us first.**

BIRTH AND CURRENT WEIGHTS

Actual birth and current weights for all cattle are provided in the catalog.

TRANSPORTATION

We will provide free delivery of your purchases anywhere in the United States up to the first 250 miles, then at cost thereafter. If you haul your own we will rebate \$50.00 a head for the first purchase and \$15.00 a head for the remaining purchases up to \$250.00

OUR HERD BULL STRATEGY

All of our herd sires are owned by us. They are on our ranches and breed our cows naturally. This gives us the advantage of getting to know the bull's calving ease, disposition, stamina, fleshing ability and longevity. If we buy a bull and later find that he doesn't meet our criteria then he is no longer used on our registered cows.

THANK YOU

We appreciate your support of Marchi Angus Ranches and wish all of you a prosperous 2015.

Marchi Angus Ranches

Established in 1955

40979 Valley View Road • Polson, Montana 59860 • www.marchiangus.com

27th PRODUCTION SALE, SATURDAY, APRIL 25, 2015

BIDDING BEGINS ON APRIL 18 and ENDS 1:00PM APRIL 25

To: Our Friends and Customers:

AT OUR SPRING SALE we are selling 25 Registered Angus Bulls, 8 Registered Purebred Wagyu Bulls, 10 Registered Angus Heifers and 10 Registered Purebred Wagyu Heifers. Our cattle are 100% forage fed which means that they are on our pastures during the grazing season and are fed only our hay in the winter. We keep our best cattle to sell as breeding stock or to add to the herd. The rest are sold as meat directly to restaurants and individuals by either purchasing a full or one-half carcass. We are pleased to have been certified by the WESTERN SUSTAINABILITY EXCHANGE, as a ranch that practices sustainable ranching. The WSE certification ensures ranching practices to protect human and livestock health and welfare.

LUNCH: Starting at Noon we will serve another great lunch featuring homemade beef BBQ sandwich on a Kaiser bun, baked beans, cold fruit salad and lemon dessert. And our liquid refreshments that are so well liked. Lunch and refreshments will continue until Sale Day is over. Feel free to come and bring others even if you are not buying.

CALVING EASE: We have built our reputation on calving ease bulls. 18 of the 25 Angus bulls in the sale have calving ease. 100% of our Wagyu bulls and heifers are marked for calving ease because of the breed's low birth weights and our experience. With cattle prices at new highs this is not a time to lose calves.

PRICED TO SELL: Our family has been in the cattle business in Montana since the 1950's with commercial cow herds. We have been in the Registered Angus business since 1985 and the Registered Wagyu business since 1993. We continue to sell our cattle at reasonable prices with a guarantee of your money back or an acceptable replacement if you are not completely satisfied. Our *minimum and maximum bids for the Angus bulls range from \$1800 to \$3000.* Marchi Ranches offers a superb value for quality cattle.

We have been doing this for 59 years. Thanks to all of you as our customers who have purchased over 2300 bulls and heifers from Marchi Ranches since our first auction sale. We look forward to seeing you at the ranch. Our best wishes for a prosperous 2015!

We are grateful to you our friends and customers.



Telephone: 406-883-5470 • Fax: 406-883-5677 • Cell: 406-250-7230 or 406-249-0637
Jon & Liz Marchi • Angus & Wagyu Cattle • Kobe Beef • jonmarchi@marchiangus.com

Selling 25 Registered Angus Bulls

You can start placing your bids on April 18th. Bidding closes on April 25th at 1:00 p.m. Bids can be called in, e-mailed, or faxed. The bulls have been vaccinated, dewormed, and semen-tested and are eligible for shipment within the United States and Canada.

The first 19 bulls are 2 year olds. The last 6 bulls are yearlings. Page 5 will provide you with the sire and grandsire information on the bulls. Registration certificates are available. Volume purchase discounts are 5% for 5-9 head, 7.5% for 10-14 head and 10% for 15 or more head. **YOU ARE WELCOME TO COME TO THE RANCH AT ANY TIME TO SEE THE CATTLE.**

Contact information: Jon—phone: 406-883-5470; cell: 250-7230; fax: 883-5677.

Liz—phone: 406-883-4044; cell: 249-0637.

E-mail: jonmarchi@marchiangus.com and liz@frontierangels.com

A MAXIMUM BID IMMEDIATELY BUYS THE BULL

25 REGISTERED ANGUS BULLS										
<i>Lot #</i>	<i>Actual BW</i>	<i>BW EPD</i>	<i>CE EPD</i>	<i>Calving Ease</i>	<i>Actual WW</i>	<i>WW EPD</i>	<i>Weight 4/8/2015</i>	<i>Sire</i>	<i>Min Bid</i>	<i>Max Bid</i>
1	68	-2.3	10	YES	620	34	1215	DEER	\$2000	\$3000
2	72	4.0	-1		894	69	1314	SKYY	\$2000	\$3000
3	82	2.5	5	YES	737	23	1112	ROPE	\$2000	\$3000
4	84	4.3	-1		783	53	1260	SKYY	\$2000	\$3000
5	83	3.8	1		750	58	1095	SKYY	\$1900	\$2900
6	83	3.7	0		776	61	1303	SKYY	\$2000	\$3000
7	82	0.5	5	YES	701	24	1110	DEER	\$1800	\$2800
8	80	2.9	3	YES	736	46	1092	TRAV	\$1800	\$2800
9	81	2.3	4	YES	753	53	1150	CHAM	\$1800	\$2800
10	78	2.5	3	YES	727	53	1182	CHAM	\$1800	\$2800
11	83	2.7	1	YES	767	52	1188	HAMM	\$2000	\$3000
12	78	0.0	8	YES	703	24	1009	ROPE	\$1800	\$2500
13	70	-1.7	12	YES	676	34	1075	DEER	\$1800	\$2600
14	81	2.7	1	YES	708	67	1146	CHAM	\$2000	\$3000
15	82	0.1	8	YES	651	30	1113	DEER	\$1800	\$2500
16	79	1.0	5	YES	707	34	1085	DEER	\$1800	\$2600
17	78	-0.6	8	YES	703	32	1214	HAMM	\$2000	\$3000
18	72	-1.2	9	YES	659	17	1022	DEER	\$1800	\$2500
19	70	-0.1	9	YES	670	37	945	RIGH	\$1800	\$2500
20	89	3.2	0		857	46	887	STRU	\$1800	\$2500
21	90	5.0	-3		828	47	946	STRU	\$1800	\$2500
22	76	3.2	1		778	47	867	STRU	\$1800	\$2500
23	80	2.8	3	YES	770	28	822	CHAM	\$1800	\$2300
24	74	1.4	4	YES	733	15	824	ROPE	\$1800	\$2200
25	78	2.7	4	YES	722	28	852	RIGH	\$1800	\$2300

Our Own Herd Sire Champions

Purchased at the National Western Stock Show in Denver
All Our Angus Cattle are Pasture Bred

<i>Bull Name</i>	<i>Abbreviated Name</i>	<i>Production EPDs</i>					<i>Calving Ease</i>
		<i>CED</i>	<i>BW</i>	<i>WW</i>	<i>YW</i>	<i>MILK</i>	
W.F. HAMMER 201	HAMM	+6	+0.9	+51	+60	+1	YES
HBL SKYY 9201	SKYY	+4	+3.3	+45	+83	+19	
WESTWARD SPECIAL BREW 502W	BREW	+1	+4.9	+57	+99	+18	
WCC PRINCE N112	PRIN	+8	+1.3	+32	+66	+15	YES
GRUBBS MCM TOTAL DESIGN	TOTA	+8	+0.7	+57	+98	+28	YES
G13 STRUCTURE 2008	STRU	-2	+5.7	+65	+111	+23	
WESTWARD FOREVER READY 110W	READ	-4	+8.3	+46	+90	+16	
BCC RIGHT ON J26	RIGH	+2	+5.3	+40	+66	+28	
CHAMPION HILL 3000C	CHAM	-3	+6.4	+54	+91	+11	
MF KIT THE KID 570	KID	+0	+6.0	+67	+110	-1	
SSR NEW DIRECTION TF3550	DIRE	+6	+3.0	+34	+62	+25	YES
DEER VALLEY 112 6002	DEER	+15	-3.4	+39	+77	+24	YES
KCJ ROPE	ROPE	+11	+0.3	+38	+80	+29	YES
ASCENT FORTUNE 4B	FORT	+5	+2.9	+68	+70	-4	YES
JR TRAVELER 098F	TRAV	+4	+0.2	+19	+35	+33	YES

EPD EXPLANATIONS (EPD = EXPECTED PROGENY DIFFERENCE)

CED = Calving Ease Direct Range: -4 to +14. Higher is better.

BW = Birth Weight by Pounds Range: +12.9 to -2.5. Lower is better.

WW = Weaning Weight Range: -14 to +70. Higher is better.

MILK = Maternal Milk by Pounds: Range: -16 to +35. Higher is better.



Nineteen years ago we made the decision to start using natural pasture breeding and to de-emphasize artificial insemination. It was a good decision because we now owned and had possession of our herd bulls. This provided us with a better understanding of the herd bull's fertility, stamina, longevity, calving ease, disposition and ability to travel. The purchase of our first herd bull in 1995 was the Reserve Grand Champion at the National Western Stock Show which was and still is the largest Angus show in the world. Our bull named W F Hammer 201 later won the Angus Association's "Pathfinder Sire Award".

W F HAMMER 201 (1993-2006)

Selling 20 Registered Angus & Wagyu Heifers

You can start placing your bids on April 18th. Bidding closes on April 25th at 1:00 p.m. Bids can be called in, e-mailed, or faxed. The heifers have been Bangs and 8-way vaccinated. Pour-on has been done for both internal and external parasites. Angus registration certificates are available now. Wagyu registrations are pending. All Wagyu heifers are 93.75% Wagyu or more. This qualifies the heifers as purebreds.

Contact information: Jon—phone 406-883-5470; cell 250-7230; fax 883-5677.

Liz—phone 406-883-4044; cell 249-0637.

E-mail: jonmarchi@marchiangus.com and liz@frontierangels.com

A MAXIMUM BID IMMEDIATELY BUYS THE HEIFER

10 REGISTERED ANGUS HEIFERS

<i>Lot #</i>	<i>Actual BW</i>	<i>BW EPD</i>	<i>CE EPD</i>	<i>Calving Ease</i>	<i>Actual WW</i>	<i>WW EPD</i>	<i>Weight 3/28/15</i>	<i>Sire</i>	<i>Min. Bid</i>	<i>Max. Bid</i>
39	85	3.0	2	YES	760	50	807	STRU	\$2000	\$2500
40	72	4.6	-1		696	50	725	READ	\$1800	\$2300
41	84	3.7	1	YES	705	44	742	RIGH	\$1900	\$2400
42	84	4.4	-3		731	41	808	TRAV	\$2000	\$2500
43	79	1.4	5	YES	701	27	720	ROPE	\$1800	\$2300
44	87	6.6	-7		753	60	880	STRU	\$2000	\$2500
45	77	2.1	6	YES	682	25	711	ROPE	\$1800	\$2300
46	80	4.3	0		641	45	663	STRU	\$1700	\$2200
47	81	1.6	7	YES	690	33	712	ROPE	\$1700	\$2200
48	78	4.2	0	YES	672	37	709	ROPE	\$1700	\$2200

10 PUREBRED WAGYU HEIFERS

<i>Lot #</i>	<i>Birth Date</i>	<i>Actual BW</i>	<i>Actual WW</i>	<i>Weight 3/28/15</i>	<i>Polled/ Scurs/ Horns</i>	<i>Min. Bid</i>	<i>Max. Bid</i>
76	3/01/14	63	642	688	P	\$2000	\$2500
77	3/17/14	60	563	612	P	\$1900	\$2500
78	3/01/14	58	607	663	P	\$1900	\$2500
79	4/30/14	59	601	634	P	\$1900	\$2500
80	3/14/14	63	539	619	P	\$1900	\$2400
81	5/13/14	58	596	630	H	\$1800	\$2300
82	3/18/14	56	602	628	H	\$1800	\$2300
83	3/02/14	57	580	612	H	\$1800	\$2300
84	3/21/14	49	487	529	H	\$1700	\$2200
85	3/05/14	53	505	535	H	\$1700	\$2200

Our Wagyu History

My dad helped me start our registered Angus herd in the middle 1950's. In 1993 our Wagyu herd was started by using semen from Washington State University with a bull called ALVIN. We bred a few of our registered Angus heifers. At calving time we were amazed at the low birth weights with no calving problems. The best of our Wagyu heifer calves were registered with the American Wagyu Association. The pedigrees of our Wagyus have only registered Angus in their background. In 1999, for the first time, we put five purebred Wagyu in our production sale. At that time the breed had not been offered in a public sale in Montana. It was a good sale, with the Wagyus generating lot of interest and they sold well. Since then we have included the Wagyu breed in our production sales. The Angus influence in our Wagyu herd is significant. Over the past 22 years we have selected only the best Wagyu/Angus heifers to put back in the herd. Weaning weights have increased significantly.

Calf prices are at all time highs. The U.S. beef herd is the lowest since the 1950's. The cost of losing a calf is high. Wagyu bulls have tremendous libido. For the past four years we have had 0% to 4% dry cows when pregnancy tested. 100% positive semen tests on our Wagyu bulls have occurred twice in the last four years. Breeding Wagyu bulls to first calf heifers reduces the risk of losing the calf and results in the heifer breeding back earlier. And there is excellent demand for 50% or more Wagyu calves.

Selling 8 PUREBRED Wagyu Bulls

You can start placing your bids on April 18th. Bidding closes on April 25th at 1:00 p.m. Bids can be called in, e-mailed, or faxed. These yearling bulls have been vaccinated, dewormed and semen-tested and are eligible for shipment within the United States and Canada. Wagyu registrations are pending. All bulls are 93.75% Wagyu or more which meets purebred standards.

Volume purchase discounts are 5% for 5-9 head, 7.5% for 10-14 head and 10% for 15 or more head. The discounts include all cattle purchased at the sale.

Contact information: Jon—phone 406-883-5470; cell 250-7230; fax 883-5677.

Liz—phone 406-883-4044; cell 249-0637.

E-mail: jonmarchi@marchiangus.com and liz@frontierangus2els.com

A MAXIMUM BID IMMEDIATELY BUYS THE BULL

8 PUREBRED WAGYU BULLS							
Lot #	Birth Date	Actual BW	Actual WW	Weight 4/8/15	Polled/ Scurs/ Horns	Min. Bid	Max. Bid
26	2/15/14	62	615	684	S	\$2500	\$3000
27	2/11/14	61	632	668	P	\$2500	\$3000
28	2/14/14	55	596	642	P	\$2500	\$3000
29	3/12/14	60	591	632	P	\$2500	\$3000
30	3/18/14	60	556	602	P	\$2500	\$2800
31	3/8/14	58	596	635	S	\$2200	\$2500
32	3/14/14	60	576	603	S	\$2100	\$2400
33	3/11/14	63	573	589	H	\$2000	\$2300

Marchi Angus Ranches
40979 Valley View Road
Polson, MT 59860

www.marchiangus.com

ADDRESS SERVICE REQUESTED

FIRST CLASS



Prairie Pals